

# SOLUTIONS TO MAKE YOUR CUSTOMERS EVEN HAPPIER



# INTRODUCTION

There are different ways of getting more out of the coupling solution chosen, and perhaps your customer is unaware of this. The added value that you suggest can be experienced physically or in the form of improved finances. A customer who is presented with and chooses a solution that in turn proves to give added value becomes an even happier customer.



### A VEHICLE WITH THAT LITTLE EXTRA

For customers who really care about the appearance of the vehicle, a neat, fully enclosed rear end gives a unique and cohesive impression. This way, you get a wholly unique vehicle.



A modular system that integrates with the other parts of VBG's coupling system provides a rear end that stands out from the crowd. In addition to enhancing the vehicle's appearance, a fully enclosed rear end provides extra protection for the vehicle and is easy to keep clean.

### AUTOMATION SAVES TIME AND MONEY

You might not spend much time thinking about small things that can actually be automated in various ways. Automation can provide several benefits. The driver saves time by not having to perform the tasks that have been automated – time that can be spent keeping the vehicle on the road instead. The safety of the driver can also be significantly increased with solutions that allow them to avoid leaving the cab. Here are some examples of features that can be automated, thereby making your customer and driver even happier.

#### CLEANING AND LUBRICATION OF THE COUPLING

Simplicity and convenience are the added value appreciated by the vast majority of people. Automatic lubrication and cleaning of the coupling is convenient for the driver and also reduces service and maintenance requirements – and thus also costs.



Such a solution increases the value of the investment that the customer is already making in the coupling solution because it saves time and trouble for the driver and increases the service life of the coupling. All this reduces the total cost of ownership.

#### ANTI-SKID PROTECTION

For vehicles travelling on slippery winter roads in hilly areas, anti-skid protection can be absolutely crucial for ensuring that transports arrive safely and on time. With automatic snow chains, the driver achieves traction at the touch of a button and can avoid delays and risk situations in slippery conditions. When the road is dry again, the chains can be deactivated just as quickly and easily – at the touch of a button.

Automatic snow chains increase both road safety and the driver's personal safety, and can also be crucial for ensuring that deliveries arrive on time.



#### THE COUPLING ITSELF

For vehicles that are connected to and disconnected from trailers several times a day, fully automatic coupling can be the most advantageous solution, not least from an economic point of view. The time saved during each automatic connection and disconnection is often several minutes compared to manual connection.

This results in considerable time savings – time that the vehicle can spend on the road instead. Automatic coupling is also the safest and most comfortable solution for the driver.



## VBG CAN MAKE YOUR BUSINESS MORE EFFICIENT

We see how the industry is constantly changing, and we listen to our customers. That's why we also know which innovations provide real benefits. This drives our development – with safety and responsibility as top priorities – so that we can keep one step ahead. We have done so since 1951.







Everything fits together and interacts in a robust and well thought out system that is quick and easy to assemble. Maximum reliability and durability with a long service life and low service and repair requirements, providing worry-free use and the best overall economy.









VBG Truck Equipment www.vbg.eu